



**MINISTRY OF DEFENCE THROUGH THE PROJECT DIRECTOR OF ITS GREENAI
PROJECT MANAGEMENT UNIT (“PROCURING AGENCY”)**

**REQUEST FOR PROPOSAL
GREENAI-AAUR-GREEN CABIN/RFP04/2025
FOR
AUCTION OF HYDROPONICALLY GROWN VEGETABLES UNDER GREEN AI
PROJECT**

**AS A COMPONENT OF PSDP APPROVED PROJECT TITLED
“DEVELOPMENT OF ICT AND ARTIFICIAL INTELLIGENCE (AI) BASED
PRECISION**

Issue Date: 27 March, 2025

1. The Auctioning agency invites Firms, companies registered with Income Tax and Sales Tax Department for “**Auction of Hydroponically Grown Vegetables under Green AI Project**” as specified in Request for Proposal document. A joint venture firm shall not be eligible to participate in this Auction process.
2. A complete set of Auction documents, containing detailed terms and conditions, are available for the interested Participants at Project Management Unit (PMU), Project GreenAI NASTP, Alpha 03, Old Airport Road, Rawalpindi (if required). Pay Order / Cash Receipt of PKR 6,000/- as Auction Fee (Non-Refundable) is required to participate in auction process. This Auction Fee can be deposited in shape of Pay Order in the name of Green AI.
3. Auction formalities prepared in accordance with instructions in the Auction document must reach at following address on or before **14 April, 2025 at 1030hrs.** Auction will start on same day **14 April, 2025 at 1100hrs .**

Project Director (GreenAI)
NASTP, Alpha 03,
Old Airport Road, Rawalpindi
Email: pd@greenai.org.pk

Date:- 28-04-2025

DISCLAIMER

All information provided/ clarified in this Request for Proposal (RFP) is in the best interest and faith of the parties involved. This RFP is neither an agreement nor an offer/ invitation of agreement by the Auctioning agency to the prospective Participants or any other person. The purpose of this RFP is to provide interested parties with information that may be useful to them in the formulation of their proposals pursuant to this RFP. The information published in this document is not intended to be exhaustive. Though adequate care has been taken in the presentation of this RFP document, the assumptions, assessments, statements, and information contained in this RFP, may not be complete, accurate, adequate, or correct. Interested Participants shall, therefore, required to make their own investigations and assumptions wherever required and satisfy themselves that the RFP document is complete in all respects. Intimation of discrepancy, if any, should be given to the specified office immediately. If no intimation is received by the office till the date mentioned in the document, it shall be deemed that the RFP document is complete in all respects and parties submitting their proposals are satisfied that the RFP document is complete in all respects.

Information provided in this document or imparted to any respondent as part of RFP process is confidential to the Auctioning agency and shall not be used by the Participants for any other purpose, distributed to, or shared with any other person or organization.

HBL HABIB BANK		Deposit Slip Customer Copy	
Branch:		Date:	27/03/2025
Account Title:	Public Procurement Regulatory Authority Islamabad		
IBAN:	PK H A B B 0 0 0 4 5 4 0 0 1 3 1 6 6 7 0 1		
Currency:	<input type="checkbox"/> PKR <input type="checkbox"/> USD <input type="checkbox"/> EURO <input type="checkbox"/> GBP <input type="checkbox"/> JPY <input type="checkbox"/> Others		
Credit Card No.			
<input type="checkbox"/> CASH			
BANK / BRANCH	CHEQUE/INSTRUMENT NO.	AMOUNT	
	B 65 69219 001	45000/-	
TOTAL AMOUNT		45000/-	
Total Amount in Words: Forty Five thousand only.			
Commission (if any)			
Depositor's Name:	Mr. Adnan		
Contact No.	0321-5757370		
Depositor's CNIC No.	17206-4524320-7		
Depositor's Account No.			
Other Banks Cheque Deposit			
Branch: 0489-P.A.F CHARLALA BASE,			
From Account: XXXXXX			
Account Name PK17HAB0004540013100701			
Amount *****45,000.00 PKR			
Charges *****00 Date: 2025-03-27			
Teller 76047 Time 11.14.59.032000			
Received By:	Depositor's Signature		
33759948			

INDEX

LIST OF CLAUSES AND ANNEXURES GENERAL PARTICULARS

Clause No	Title
1.	Auction Reference No –
2.	Auction Agency
3.	Invitation of Auction
4.	Date & Time
5.	Auction Address
6.	General Instructions to Participants
7.	Bid Security
8.	Performance Gurantee
9.	Payment Procedure

ANNEX “A”	:	Auction detail specification
ANNEX “B”	:	Participants Information
ANNEX “C”	:	Performance Guarantee Form
ANNEX “D”	:	Time Schedule
ANNEX “E”	:	Schedule of Payment

BIDDING PROCESS INSTRUCTIONS

1. **Auction Reference No.** GREENAI-AAUR-GREEN CABIN/RFP04/2025
2. **Auction Agency.** Ministry of Defense through the Project Director of its GreenAI Project Management Unit.
3. **Invitation of Auction**
Auctioning Agency invites participants for “**Auction of Hydroponically Grown Vegetables under Green AI Project**” during financial year 2025-26 as per RFP.
4. **Date & Time of Auction:** 14 April 2025 at 1100hrs
5. **Auction Address**
Green Cabin PMAS AAUR.
Tel: 0321-9400527, 03244411999
6. **General Instructions to Participants**
 1. Participants must have Valid/Original CNIC/NTN no:
 2. All bidders must register before the auction date.
 3. Partial bidding for single/specific product is allowed. Bidders can participate in auction of individual products as well.
 4. Pay Order / Cash Receipt of PKR 6,000/- as Auction Fee (Non-Refundable) is required to participate in auction process. This Auction Fee can be deposited in shape of Pay Order in the name of Green AI.
 5. All the bidding parties/Individuals must submit a Pay Order in favour of Green AI amounting Rs. 500,000 as Earnest Money which is Refundable to unsuccessful bidders.
 6. The auction is open to individuals, businesses, and organizations interested in purchasing fresh hydroponic produce.
 7. Only those parties/individual would be allowed to enter/participate in the auction who will both submit auction fee and earnest money pay order to Green AI.
 8. The highest bidder will be awarded the produce upon successful payment.
 9. Payment must be completed within 4-6 months (depending upon the contract for specific product) of the auction closing.
 10. The Green AI Project reserves the right to cancel or modify the auction without prior notice.
 11. The vegetables are sold on an "as-is" basis with no warranties or returns.
 12. The successful bidder(s) will be required to deposit amount equivalent to 25% of the total bid value within two days and remaining 75% within (specified period of time as mentioned at serial No 9) in milestones by end of each month. 75% percent of the remaining sum will be divided equally for each milestone (4 or 6) payments. Otherwise Green AI reserves the right to forfeit earnest money i.e. 25% deposited amount.
 13. All Government of Pakistan applicable levies & taxes shall also be payable by successful bidder.
 14. The Successful bidder will make sure that further selling of the product will go by the branding of Green Cabin/Green AI.
 15. The successful bidder will get these products washed, packaged and branded.

16. The successful bidder will be responsible to pick the product from Green Cabin-PMAS AAUR, Muree Road, Rawalpindi. Utilizing his/her own Transport.
17. All participants/bidders to inspect/check the material carefully on given day / time mentioned above well before the auction date. No claim whatsoever will be accepted after auction completion.
18. The successful bidder will be responsible if Green AI property/belongings are damaged during dismantling and removal process.
19. The Successful bidder will be responsible for any post-harvest losses that may occur e.g. mishandling harvested produce/ not storing properly/ etc.
20. Decision of the Auction committee will be final & binding on all the participants.

7. Bid Security

All the bidding parties/Individuals must submit a Pay Order in favor of Green AI amounting Rs. 500,000 as Earnest Money which is Refundable to unsuccessful bidders.

8. Performance Guarantee

The successful bidder(s) will be required to deposit amount equivalent to 25% of the total bid value within two days and remaining 75% within (specified period of time as mentioned at serial No 9)) in milestones, which will be end of each month. 75% percent of the remaining sum will be divided equally for each milestone (4 or 6) payments. Otherwise Green AI reserves the right to forfeit earnest money / 25% deposited amount.

9. Payment Procedure

Payment must be completed within 4-6 months in 4 equal parts (depending upon the contract for specific product) of the auction closing.

Project Director (GreenAI)
NASTP, Alpha 05,
Nur Khan Base, Old Airport Road,
Rawalpindi
Email: pd@greenai.org.pk

Date:- March, 2025

AUCTION DETAILED SPECIFICATION1. **Bid starting price of different produce:**

Sr.No	Item	Price/Kg
01	Cherry Tomato (Povaso and Fortesa)	1200
02	Beef Tomato	500
03	Grande Tomato	500
04	Cucumber	100
05	Bell Pepper(Red, yellow, orange)	800

2. **Estimated Production (Weight) of the products:**

Sr. No.	Item	Est Wt of the Produce
01.	Cherry Tomato (Povaso)	2500 kg
02.	Cherry Tomato (Fortesa)	1000 kg
03.	Grande Tomato	6500 kg
04.	Beef Tomato	1280 kg
05.	Bell Pepper (Yellow)	600 kg
06.	Bell Pepper (Red)	600 kg
07.	Bell Pepper (Orange)	600 kg

PARTICIPANTS INFORMATION

Company Name	
Company Owner	
Company Registration	
Company Registration Date	
Company Address	
Workshop Address (if applicable)	
Phone Number	
Email Address	
Company Website (URL)	

Focal Person Details:

Full Name	
Position/Title	
City	
Phone Number	
Email Address	
Other Contact Info	

(Name)
(Designation)

PERFORMANCE GUARANTEE FORM

(On Pakistan Judicial Stamp Paper of Rs.100 or as suitable to the amount of BG)

To: _____

 _____ [Address]

- **Type of Guarantee:** Performance Guarantee
- **Guarantee No.:** _____
- **Name and Address of Guarantor:** _____
- **Place of Issue of Guarantee:** _____
- **Guarantee Amount and Currency:** _____ [in numbers]
 _____ [in words] (the "**Guaranteed Amount**")
- **Form of Presentation of Guarantee:** _____
- **Place of Presentation of Guarantee:** _____
- **Date of Issue of Guarantee:** _____
- **Guarantee Valid up to:** _____ [Expiry Date]
- **Name and Address of Supplier on whose behalf Guarantee is issued:**

- **Reference Contract No.:** _____ dated _____
- **Name and Address of Beneficiary:** _____

THIS PERFORMANCE GUARANTEE is executed at _____ on this _____ day of _____ 2025 by:

_____ [Name of the issuing Bank] having our registered office at _____ and issuing branch office at _____ (the "**Guarantor**", which expression shall mean and include its successors, executors, administrators, and permitted assigns);

On the request and on behalf of _____ [Name of Supplier] (the "**Supplier**" which expression shall mean and include its successors, executors, administrators, and permitted assigns);

In favor of _____ ("**THE PURCHASER**") (the "**Beneficiary**", which expression shall mean and include its successors, executors, administrators and assigns).

WHEREAS:

- A. The Beneficiary and the Supplier have entered into a Contract for the supply of GC and Services dated _____ (the "**Contract**").

- B. In consideration of the Beneficiary entering into the Contract with the Supplier, the Guarantor, at the request and on behalf of the Supplier, hereby furnishes this irrevocable, unconditional, without recourse, on demand bank guarantee (the "**Performance Guarantee**") in favor of the Beneficiary in order to secure the performance of the Supplier's obligations under the Contract (the "**Guaranteed Obligations**").

NOW, THEREFORE, this Performance Guarantee witnesseth:

1. In the event that the Supplier defaults in, delays, or fails, to perform the Guaranteed Obligations, of which events the Beneficiary shall be the sole arbiter, the Guarantor shall, on the Beneficiary's first written demand, pay to the Beneficiary the entire sum of, or any portion of, the Guaranteed Amount as specified in the Beneficiary's written demand within three (3) days of the receipt of the written demand (the "**Due Date**"). Such first written demand of the Beneficiary shall only state that the Supplier has defaulted in, or delayed, or failed, to perform the Guaranteed Obligation stated in the written demand under and in accordance with the terms of the Contract.
2. The Guarantor hereby binds itself unconditionally and irrevocably, and undertakes and guarantees to pay the Guaranteed Amount, as primary obligor and not merely as surety, on first written demand of the Beneficiary, without protest or demur and without reference, notice or recourse to the Supplier or any other person, and hereby expressly waives all rights to deny its obligation to the Beneficiary irrespective of any dispute, difference or disagreement between the Supplier and the Beneficiary or contest by any other party or person.
3. At any time during the validity of this Performance Guarantee, the Beneficiary may, at its sole discretion and decision, demand payment of the entire Guaranteed Amount, or any portion thereof, from the Guarantor. The decision of the Beneficiary as to the Supplier's default, delay, or failure in performing the Guaranteed Obligations shall be final and binding on the Guarantor, which shall not be questioned by the Guarantor in any manner whatsoever.
4. This Performance Guarantee shall remain in full force and be effective for a period up to _____ and the Guarantor's obligations under this Performance Guarantee shall be for payment of the Guaranteed Amount or part thereof as may be demanded by the Beneficiary from time to time.
5. The Beneficiary may, if and when and in such manner as the Beneficiary in its sole discretion deems appropriate, grant time or other indulgence to or accept or make any composition or arrangement with the Supplier and/or vary, renew, discharge, realize, release, enforce or deal with any other securities, guarantees, obligations, decrees, contracts, or agreements, now or hereafter made or held by the Beneficiary, and such acts shall not affect in any way whatsoever the Beneficiary's rights under this Performance Guarantee, and shall not affect in any way whatsoever the Guarantor's liability hereunder, or discharge the Guarantor from its obligations under this Performance Guarantee.
6. The Guarantor's obligations as set out in this Performance Guarantee shall be continuing obligations and shall not be modified or impaired upon the happening, from time

to time, without the Guarantor's assent or otherwise, of any act or omission, or any circumstances or events which would otherwise discharge, impact or otherwise affect any of Guarantor's obligations contained in this Performance Guarantee.

7. Demands under this Performance Guarantee may be made from time to time in accordance with its terms. Partial payments of the Guaranteed Amount shall not discharge this Performance Guarantee and this Guarantee shall remain in full force and effect in accordance with its terms for the difference from time to time between the aggregate total of the partial payments made and the Guaranteed Amount.

8. No delay or failure to exercise any right or remedy under this Performance Guarantee by the Beneficiary shall constitute a waiver of such right or remedy. No single or partial exercise of any right or remedy shall preclude any other or further exercise thereof or of any other right or remedy. No waiver by the Beneficiary shall be valid unless made in writing.

9. No set-off, counter claim, reduction, or diminution of any obligation that the Guarantor has or may have against the Beneficiary shall be available to it against the Beneficiary in connection with any of its obligations to the Beneficiary under this Performance Guarantee. The Guarantor shall make all payments under this Performance Guarantee in _____[*indicate currency*] and in full, without set-off or counterclaim and free and clear of any deductions or withholdings in immediately available, freely transferable, cleared funds for value on the Due Date to the Beneficiary, provided that if the Guarantor is required to make any deduction or withholding from such payments under applicable law, it shall pay to the Beneficiary such additional amount necessary to ensure that the Beneficiary receives an amount equal to the amount which it would have received had no such deduction or withholding been made. In the event under the laws of Pakistan the payment of the Guaranteed Amount in a currency other than Pakistan Rupees is prohibited or becomes unlawful, or the due execution, validity, enforceability or performance of the obligations of the Guarantor hereunder is questioned by any Court, the State Bank of Pakistan or other competent authority or agency with jurisdiction over the Guarantor on the grounds of the Guaranteed Amount being denominated in a foreign currency, this Performance Guarantee shall secure and shall be deemed always to have secured the Guaranteed Amount in equivalent Pakistan Rupees calculated at the official exchange rate specified by the State Bank of Pakistan for _____[*indicate currency*] prevalent on the date of payment of the whole or part of the Guaranteed Amount as demanded by the Beneficiary may in such event be made by the Guarantor in Pakistan Rupees.

10. The Guarantor hereby declares and confirms that under its constitution and applicable laws and regulations, it has the necessary power and authority, and has obtained all necessary authorizations, approvals and consents thereunder to enter into, execute, deliver and perform the obligations it has undertaken under this Performance Guarantee, which obligations are valid and legally binding on and enforceable against the Guarantor under the Laws of Pakistan. Further, that the signatories to this Performance Guarantee are the Guarantor's duly authorized officers.

11. This Performance Guarantee shall be governed by the laws of Pakistan.

12. This Performance Guarantee shall expire at the official closing of the counters of the Guarantor, _____[*name of the Branch*], _____[*city*], on _____[*expiry date*] (the "**Expiry Date**"). The Guarantor's obligations under

this Performance Guarantee are limited to payment of claims lodged in writing and presented at the counters of the Guarantor at _____[*name of the Branch*] _____[*city*], on or before the Expiry Date. Except for demands made by the Beneficiary under this Performance Guarantee on or before the Expiry Date, the Guarantor shall stand fully discharged and released from any and all obligations, claims and liabilities under this Performance Guarantee whether or not this instrument of Performance Guarantee is returned to the Guarantor.

[*To be signed by the authorized signatory of the Bank, Dated and Stamped with the Bank's Stamp*]

For and on behalf of the Guarantor: _____

[*Signatures, Names and Designations of Bank Officers*]

1. 2.
.....
.....

[*Also to be witnessed by two adult male witnesses, specifying in each case, the full name, National Identity Card number, and address*]

Witness:

1. 2.
.....
.....

TIME SCHEDULE

Time Frame: Produce will be available for bidding, with harvesting beginning in April. The specified quantity will be ready for supply and distribution from April onward, ensuring availability for the next 4 to 6 months.

SCHEDULE OF PAYMENT

1	Payment must be completed within 4-6 months(depending upon the contract for specific product) of the auction closing.
----------	---